	(Lumpsum & SIP Investments)					
Praposed Category	Scheme_name	Exit_Load	1st Yr. Trail (p.a)	2nd Yr. Onwards Trail (p.a)	Total 1st yr Pavout	3 yr Payout
Equity						-
Focussed Fund - Multi Cap	NIPPON INDIA FOCUSED EQUITY FUND	12 Months	1.10%	1.10%	1.10%	3.30%
Large & MID Cap	NIPPON INDIA VISION FUND	12 Months	1.10%	1.10%	1.10%	3.30%
Large Cap	NIPPON INDIA LARGE CAP FUND	7 Days	0.95%	0.95%	0.95%	2.85%
Mid Cap	NIPPON INDIA GROWTH FUND	12 Months	1.00%	1.00%	1.00%	3.00%
Multi Cap	NIPPON INDIA MULTI CAP FUND	12 Months	0.95%	0.95%	0.95%	2.85%
Sectoral	NIPPON INDIA PHARMA FUND	1 Month	1.10%	1.10%	1.10%	3.30%
	NIPPON INDIA BANKING & FINANCIAL SERVICES FUND	1 Month 12 Months	1.10% 0.65%	1.10% 0.65%	1.10% 0.65%	3.30%
Small Cap	NIPPON INDIA SMALL CAP FUND NIPPON INDIA - US EQUITY OPPORTUNITES		0.05%	0.05%	0.05%	1.957
	FUND	12 Months	1.10%	1.10%	1.10%	3.30%
	NIPPON INDIA CONSUMPTION FUND	1 Month	0.95%	0.95%	0.95%	2.85%
Thomatia	NIPPON INDIA QUANT FUND	1 Month	0.50%	0.50%	0.50%	1.50%
Thematic	NIPPON INDIA POWER & INFRA FUND	1 Month	1.10%	1.10%	1.10%	
		12 Months	1.10%	1.10%	1.10%	3.30%
	NIPPON INDIA TAIWAN EQUITY FUND	12 Months	1.30%	1.30%	1.30%	3.90%
		12 Months	1.10%	1.10%	1.10%	3.30%
Value Fund		1 Month	1.10%	1.10%	1.10%	3.30%
Flexi Cap Hybrid, Bond & Equity	NIPPON INDIA FLEXI CAP FUND	12 Months	1.20%	1.20%	1.20%	3.60%
Agaressive Hybrid	NIPPON INDIA EQUITY HYBRID FUND	12 Months	1.10%	1.10%	1.10%	3.30%
Balanced Advantage	NIPPON INDIA EQUIT HTBRID FUND	12 Months	1.10%	1.10%	1.10%	3.30%
Conservative Hybrid	NIPPON INDIA HYBRID BOND FUND	12 Months	1.10%	1.10%	1.10%	
Equity Savings	NIPPON INDIA EQUITY SAVINGS FUND	12 Months	1.00%	1.00%	1.00%	3.00%
Multi Asset	NIPPON INDIA MULTI ASSET FUND	12 Months	1.10%	1.10%	1.10%	3.30%
Goal Based	P					
ELSS	NIPPON INDIA TAX SAVER (ELSS) FUND	3 yr lock in	1.10%	1.10%	1.10%	3.30%
Retirement	NIPPON INDIA RETIREMENT FUND - INCOME GENERATION SCHEME	5 yr lock in	1.10%	1.10%	1.10%	3.30%
Retrement	NIPPON INDIA RETIREMENT FUND - WEALTH CREATION SCHEME	5 yr lock in	1.10%	1.10%	1.10%	3.30%
Index & FoF	•	•				-
	NIPPON INDIA GOLD SAVINGS FUND	15 days	0.25%	0.25%	0.25%	
	Nippon India Nifty Next 50 Junior BeES FoF	NIL	0.15%	0.15%	0.15%	
FOF	NIPPON INDIA SILVER ETF FOF NIPPON INDIA ASSET ALLOCATOR FOF	15 days 12 Months	0.30%	0.30%	0.30%	0.90%
	NIPPON INDIA ASSET ALLOCATOR FOF	NIL	0.80%	0.80%	0.80%	1.05%
	Nippon India Index Fund - S&P BSE Sensex Plan	7 days	0.30%	0.30%	0.30%	0.90%
	Nippon India Nifty AAA CPSE Bond Plus SDL - Apr 2027 Maturity 60-40 Index Fund		0.10%	0.10%	0.10%	
	NIPPON INDIA NIFTY ALPHA LOW VOLATILITY 30 INDEX FUND	NIL	0.30%	0.30%	0.30%	
	NIPPON INDIA NIFTY G-Sec – Jun 2036 MATURITY INDEX FUN	NIL	0.20%	0.20%	0.20%	0.60%
	Nippon India Nifty G-Sec – Oct 2028 Maturity Index Fund	NIL	0.10%	0.10%	0.10%	
	Nippon India Nifty SDL PLUS G-Sec – jun 2029 Maturity Index 70:30 Index Fund	NIL	0.10%	0.10%	0.10%	
Index	Nippon India Nifty SDL Plus G-Sec – Jun 2028 Maturity 70:30 Index Fund	NIL	0.15%	0.15%	0.15%	
	NIPPON INDIA NIFTY G-Sec – Sep 2027 MATURITY INDEX FUND Nippon India Index Fund - Nifty 50 Plan	NIL 7 days	0.15%	0.15%	0.15%	
	NIPPON INDIA NIFTY SMALL CAP 250 INDEX FUND	7 days	0.30%	0.30%	0.30%	
		NIL	0.20%	0.20%	0.20%	
	NIPPON INDIA NIFTY 50 Value 20 INDEX FUND	NIL	0.40%	0.40%	0.40%	1.20%
	NIPPON INDIA NIFTY MIDCAP 150 INDEX FUND	NIL	0.40%	0.40%	0.40%	1.20%
Debt						
Banking & PSU	NIPPON INDIA BANKING & PSU DEBT FUND	NIL	0.15%	0.15%	0.15%	
Corporate Bond		NIL	0.35%	0.35%	0.35%	
Credit Risk	NIPPON INDIA CREDIT RISK FUND	12 Months	0.80%	0.80%	0.80%	
Dynamic Bond		NIL A Marath	0.35%	0.35%	0.35%	
Floater		1 Month NIL	0.20%	0.20%	0.20%	
Gilt Long Duration	NIPPON INDIA GILT SECURITIES FUND NIPPON INDIA NIVESH LAKSHYA FUND	36 Months	0.85%	0.85% 0.20%	0.85%	
Long Duration	NIPPON INDIA NIVESII LAKSITTA FUND	NIL	0.20%	0.20%	0.20%	
Medium & Long Duration	NIPPON INDIA INCOME FUND	NIL	1.00%	1.00%	1.00%	
Medium Duration	NIPPON INDIA STRATEGIC DEBT FUND	12 Months	0.75%	0.75%	0.75%	
Short Term	NIPPON INDIA STRATEGIC DEBT FOND	NIL	0.65%	0.45%	0.65%	
Arbitrage		<u> </u>	0.0070	0.1070	0.0070	
Arbitrage	NIPPON INDIA ARBITRAGE FUND	1 Month	0.45%	0.45%	0.45%	1.35%
Liquid and Money Mark						
Liquid Fund	NIPPON INDIA OVERNIGHT FUND	NIL	0.07%	0.07%	0.07%	
Liquid Fund	NIPPON INDIA LIQUID FUND	7 days	0.05%	0.05%	0.05%	
Money Market	NIPPON INDIA MONEY MARKET FUND	NIL	0.05%	0.05%	0.05%	
Ultra Shor Duration	NIPPON INDIA MONEY MARKET FUND NIPPON INDIA ULTRA SHORT DURATION FUND	NIL	0.70%	0.70%	0.70%	2.10

In case of any regulatory change or Management decision with respect to expense ratio or reduction in TER due to increase in scheme size, the brokerage structure will be tweaked accordingly from the date of change on all assets including SIPs/STPs.

## Annexure A- Brokerage Terms & Conditions

The attached brokerage structure is applicable for 1<sup>st</sup> Nov'23 to 30<sup>th</sup> Nov'23. However, Nippon Life India Asset Management Ltd. reserves the right to change the Brokerage Rates applicable – Distribution Trail in the intermittent period in case of Regulatory Changes / Change in Industry practices in respect to payment of Brokerage on Funds.

- **1.** The respective rate defined in the structure would be applicable for lump sum as well as SIP/STP investments only.
- **2.** Rate defined in the structure would be applicable for SIP/STP registered during the month and subsequent future instalment for those SIP/STPs.

#### 3. Frequency of Payments:

The Trail brokerage payment will be paid on monthly basis as per existing payment process.

- 4. Please read the latest SID and addendums thereto carefully confirm the scheme-details
- 5. Brokerage For Close-ended schemes will be as communicated by the AMC separately
- 6. Direct Plan (Lump sum & SIP Investments):

i) For Investments and Switches in Direct Plan w. e .f 01st Jan, 2013, no Brokerage would be paid.

ii) Switches from Existing Plans into Direct Plan will be subject to proportionate or complete claw back as per the claw back period of the scheme. (if applicable)

7. For switches between the below Scheme / Scheme Categories, the below structure would be applicable

a)	Trail commission would be applicable for Switches between all schemes as mentioned below
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Switch Out Asset	Switch In Asset Class / Scheme					
Class / Scheme *	Equity	Debt	Gold	Ultra Short Term	Liquid	
Equity	Yes	Yes	Yes	Yes	Yes	
Debt	Yes	Yes	Yes	Yes	Yes	
Gold	Yes	Yes	Yes	Yes	Yes	
Ultra Short Term	Yes	Yes	Yes	Yes	Yes	
Liquid	Yes	Yes	Yes	Yes	Yes	

b) \*Trail commission will not be applicable for Switches within the same scheme.

- 8. The brokerage structure communicated by Nippon Life India Asset Management Ltd. (NAM/NIMF) from time to time is on an all inclusive basis (gross rate), i.e. inclusive of any cess, charges, service tax etc. Further, the brokerage payable would be subject to all the statutory deductions, including income tax, etc.
- 9. No commission will be payable on segregated portfolio.
- 10. The liability to pay GST on distribution commission is on service provider i.e. distributor w.e.f. July 1, 2017. Distribution commission payable by NAM/NIMF to the distributor is inclusive of GST and distributor is required to pay GST in order to comply with GST laws and provide invoice respectively.
- **11.** AMC reserves the right to make prospective changes to the structure including trail on existing assets. In the event of unavoidable reduction in expenses due to regulatory / other reasons, the perpetual trail may undergo change
- 12. In accordance with the clause 4(d) of SEBI Circular No. SEBI/IMD/CIR No. 4/168230/09 dated June 30, 2009 the distributors should disclose all the commissions (In the form of trail commission or any other mode) payable to them for the different competing scheme of various mutual fund from amongst which the scheme is being recommended to the investors. Please ensure compliance
- 13. Distributor commission should be as per SEBI circular SEBI/HO/IMD/DF2/CIR/P/2018/137 dated 22<sup>nd</sup> Oct' 2018. In case any payout beyond the prescribed limit of Circular, NAM /NIMF reserve the right to recover the same.
- As per AMFI advisory pursuant to SEBI letter no SEBI/HO-IMD/-SEC-3-/P/OW/2023/5823/1 dated February 24, 2023, B-30 Annual Retention Trail Incentive has been discontinued w.e.f. 1<sup>st</sup> Mar 2023.

# **Upgradation Policy**

We would classify our partners based on the **half yearly AAUM**. The classification is done in the month of Apr and Oct.

The Brokerage Structure Categories would be termed as Platinum, Gold, Silver, Silver Circle. The New Criteria for eligibility in each category/city-tier are mentioned below:

### Half yearly AAUM in Rs Crs

City Category	Platinum	Gold	Silver	Silver Circle
Tier A	15.00	5.00	2.00	<2.00
Tier B	7.50	3.00	0.75	<0.75
Tier C	4.00	1.50	0.40	<0.40
Tier D	2.00	1.00	0.25	<0.25

### City Tier Categorization would be as below:

Tier A	New Delhi (excluding NCR), Mumbai
Tier B	Ahmedabad, Bangalore, Chandigarh, Chennai, Hyderabad, Indore, Jaipur, Kanpur, Kolkata, Lucknow, Nagpur, Pune, Surat, Thane, Vadodara.
Tier C	Agra, Allahabad, Amritsar, Bhopal, Bhubaneswar, Cochin, Coimbatore, Dehradun, Dhanbad, Durgapur, Gurgaon, Guwahati, Jalandhar, Jamnagar, Jamshedpur, Jodhpur, Ludhiana, Mangalore, Nasik, Noida, Panaji, Patna, Raipur, Rajkot, Ranchi, Varanasi.
Tier D	All others

Note: This up-gradation policy is valid till further notice